

Customer Profile

Chem Trans Logistic



Chem Trans Logistic Holding Polska S.A. is a private rail transport and logistics service provider for Poland, Czech, Slovak, and Germany. Chem Trans Logistic Group has been providing a domestic service based on 130 kilometers of its own lines, as well as 28 connecting lines with a total length of 660 kilometers. The company also has its own transport equipment, including more than 3,000 wagons and some 100 traction units.

Applications

Windows 2003, Windows Terminal Server, custom Oracle applications for transportation and logistics.

Jetro Cockpit™ Provides Remote Access and Preserves IT Infrastructure at Chem Trans Logistic, Poland

Case Analysis

Chem Trans Logistic, based in Warsaw Poland, is a leader in building Eastern Europe's transportation infrastructure for the twenty-first century.

In the burgeoning economy of East Europe, Chem Trans is blazing new trails by bringing private rail transportation service across previously sealed borders. However, competition is cutthroat in the race to build the new economy in the old world. Chem Trans competes with track services and international delivery services for the right to transport regional tonnage. In their business, logistics is no less than critical. The logistics, in turn depend on their IT infrastructure. Chem Trans operates tens of offices in multiple countries. Their infrastructure included a heterogeneous mix of PC's. Many were not powerful enough for o/s or application upgrades. Each workstation was connected to the office's LAN. Management determined that on-demand access to up-to-date data and applications was a mission critical service. Chem Trans was looking for a solution that could leverage their current infrastructure, and yet was scalable to grow with them as they continue to expand their volume and territory.

The Solution

After careful analysis and stringent testing, Nodus Information Systems of Poland recommended a Jetro combined deployment of Cockpit™ and BoostIT™. The solution enabled on-demand access to Chem Trans' field offices, scalability for expansion, and preservation of their existing infrastructure. Because Chem Trans already had a partial Citrix implementation, Nodus implemented BoostIT™ to migrate the Citrix licenses and implemented Cockpit™ for the remaining 75% of the users. "Our technical team worked with Nodus Information Systems to review alternatives from all relevant vendors," says Maciek Ostrowski of Sedicom-Europe. "Nodus was impressed with the potential of Jetro Cockpit in terms of functionality and cost saving. The technical team was delighted with the testing results and the pilot project from the ease of use, performance, stability, and the guidance from Sedicom and the Jetro Support team."

Distributor

Sedicom-Europe

www.sedicom-europe.pl

The Sedicom logo features the word "sedicom" in a bold, blue, lowercase sans-serif font. A small red triangle is positioned above the letter 'i'.

Integrator

**Nodus Informations
Systems, Poland**

www.nodus.pl

The Nodus logo consists of the word "nodus" in a blue, lowercase sans-serif font. The letter 'o' is stylized as a circular node with a vertical line passing through its center. Below the word "nodus" is a horizontal line, and underneath that line, the text "SYSTEMY TELEINFORMATYCZNE" is written in a smaller, blue, uppercase sans-serif font.

The Results

Chem Trans employees immediately experienced improved performance on their custom built Oracle database applications, as well as instantly enabling access to centralized applications to all of their offices, employees, and user devices. Moreover, the printing solution was an important feature for the project. "The CockpitTM printing solution proved to be very simple and efficient," says Slawek Kucharczyk of Nodus Information Systems. "And our client was delighted that they did not have to spend extra effort or money on a server-based printing solution." "We estimate an immediate return of \$900 for every PC that doesn't have to be replaced, plus at least twice that amount in forgone configuration and maintenance costs. The Jetro implementation will pay for itself in as little as five months."

About Jetro Platforms

Jetro Platforms is a leading enterprise software developer of server-based computing solutions. Jetro Platforms solutions enable rapid and easy deployment, as well as simplified integration into existing network environments and provide a simple way to slash costs of enterprise IT, improve Security, provide remote access and ensure business continuity.

Visit the Jetro Platforms website for downloads,
product updates and on-line support.

www.jetroplatforms.com

COCKPIT™

Enterprise, Server-based Computing

Jetro Cockpit™ is a Server-based enterprise suite that manages end-user access, secures data and deploys applications from one or more Microsoft Terminal Servers and/or Citrix Servers. With Cockpit™, system administrators can oversee an entire Server-based Computing environment including local, remote, Web-based and Server-based applications.

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